

Manager-In-Charge Measures Industry Workshop

Licensing, Intermediaries Division

Topics

- . Overview
- **II.** Submission of MIC Information
- **III.** Implementation Details
- IV. Q&As



I. Overview



Current Regime

- Fit and proper criteria for intermediaries and individuals under s129 of the SFO
- RO regime under s125 and s126 of the SFO
- Disciplinary powers against regulated persons under Part IX of the SFO (e.g. public reprimand, pecuniary fine, licence suspension)
- The term "Regulated Persons" set out in s194 of the SFO include:
 - Responsible officers (ROs)
 - Persons involved in management
 - Representatives
- s3 and s4 and Schedules 2 and 3 of the Securities and Futures (Licensing and Registration)(Information) Rules (*Information Rules*)
- Provisions set out in codes and guidelines including GP9 of the Code of Conduct, the Internal Control Guidelines, AML Guidelines etc.



Summary of the Measures

- Provide guidance on who should be regarded as senior management of an licensed corporation (LC)
- Identify eight core functions (Core Functions) and require LCs to designate a Manager-In-Charge for each
- Specify a statutory form (Form) for an LC to notify the SFC of its appointed Managers-In-Charge of Core Functions (MICs)
- LCs to re-submit the Form together with an updated organizational chart when there is a change in these MICs
- MICs of certain Core Functions (Overall Management Oversight and Key Business Line) to become ROs



Who is Senior Management of an LC

- They include, but not limited to, the following persons:-
 - Directors of the LC
 - ROs of the LC; and
 - MICs Managers principally responsible for managing one or more Core Functions and reporting directly to the LC's Board or its MIC of Overall Management Oversight (MIC of OMO)

These individuals are "regulated persons" (which include all persons involved in the management of the business of an LC, regardless of whether they are licensed)



Roles of an LC's Board of Directors

- An LC's Board has the ultimate responsibility for delegated decisions and is required to have systems and controls in place to supervise those who act under the delegated authority
- The Board should adopt a formal document setting out clearly:-
 - The management structure of the LC, and
 - The senior management personnel deployed, including their role, responsibilities and reporting lines
- Certain key information of the adopted management structure should be submitted to SFC



Core Functions of an LC

We identified the following functions to be led by at least one fit and proper MIC:-





Core Functions of an LC (2)

Overall Management Oversight

- A function responsible for directing and overseeing the effective management of the overall operations of an LC on a day-to-day basis
- Key responsibilities may include:-
 - developing the business model and associated objectives, strategies, plans, organizational structure, controls and policies;
 - developing and promoting sound corporate governance practices, culture and ethics; and
 - executing and monitoring the implementation of Board-approved business objectives, strategies, and plans and the effectiveness of organizational structure and controls

Example: Chief Executive Officer, President



Core Functions of an LC (3)

Key Business Line

 A function responsible for directing and overseeing a line of business which comprises one or more types of regulated activities

Example: Chief Investment Officer, Head of Corporate Finance, Head of Equity, Chief Rating Analyst

Operational Control & Review

- A function responsible for:-
 - establishing and maintaining adequate and effective systems of controls over an LC's operations;
 - reviewing the adherence to, and the adequacy and effectiveness of, an LC's internal control systems

Example: Chief Operating Officer, Head of Operations, Head of Internal Audit



Core Functions of an LC (4)

Risk Management

 A function responsible for the identification, assessment, monitoring, and reporting of risks arising from an LC's operations

Example: Chief Risk Officer, Head of Risk Management

Finance & Accounting

 A function responsible for ensuring the timely and accurate financial reporting and analyses of the operational results and financial positions of an LC

Example: Chief Finance Officer, Financial Controller, Finance Director

Information Technology

 A function responsible for the design, development, operation and maintenance of computer systems for an LC

Example: Chief Information Officer, Head of Information Technology



Core Functions of an LC (5)

Compliance

- A function responsible for:-
 - setting the policies and procedures for adherence to legal and regulatory requirements in the jurisdiction(s) where an LC operates;
 - monitoring an LC's compliance with these policies and procedures;
 - reporting on compliance matters to the Board and senior management

Example: Chief Compliance Officer, Head of Legal & Compliance

Anti-Money Laundering and Counter-Terrorist Financing

A function responsible for establishing and maintaining internal control procedures to protect an LC against involvement in money laundering/terrorist financing

Example: Head of Financial Crime Compliance, Money Laundering Reporting Officer



Core Functions of an LC (6)

Points to Note

- Many larger or multinational LCs may have more complex management and reporting structure
 - Our primary focus is on the managerial staff who have sufficient authority and are closely involved in managing the day-to-day operations of an LC
 - ► These managerial staff should be reporting directly to the Board or the MIC of OMO of the LC, on top of other reporting lines (if any)
 - The same Core Function may be headed by more than one MIC



Core Functions of an LC (7)

Points to Note (Continued)

- It is not our intention to require localization of all MIC positions
 - ► An LC's Board is ultimately responsible for implementing effective systems and controls to supervise those who act (either onshore or offshore) under the delegated authority
- For an LC in which its scale of operation and number of staff members are relatively small, the SFC recognises that it may:
 - appoint the same manager to lead multiple Core Functions
 - outsource certain Core Functions to external service providers, as long as there is at least one fit and proper MIC (who holds a position of authority within the LC) to supervise the outsourced functions



Examples of an MIC's Key Attributes

- Accountability for the performance or achievement of business objectives or targets set by the Board or the MIC of OMO of the LC;
- Occupying a position within the LC which is of sufficient authority as to enable the individual to exert a significant influence on the conduct of the Core Function in question;
- Authority to make decisions (e.g. assume business risks within pre-set parameters or limits) for that Core Function;
- Authority to allocate resources or incur expenditures in connection with the particular department, division or unit carrying on the Core Function in question;
- Authority to represent the particular department, division or unit carrying on the Core Function in question within the LC (e.g. in senior management meetings) or in meetings with outside parties



Better Alignment with the RO Regime

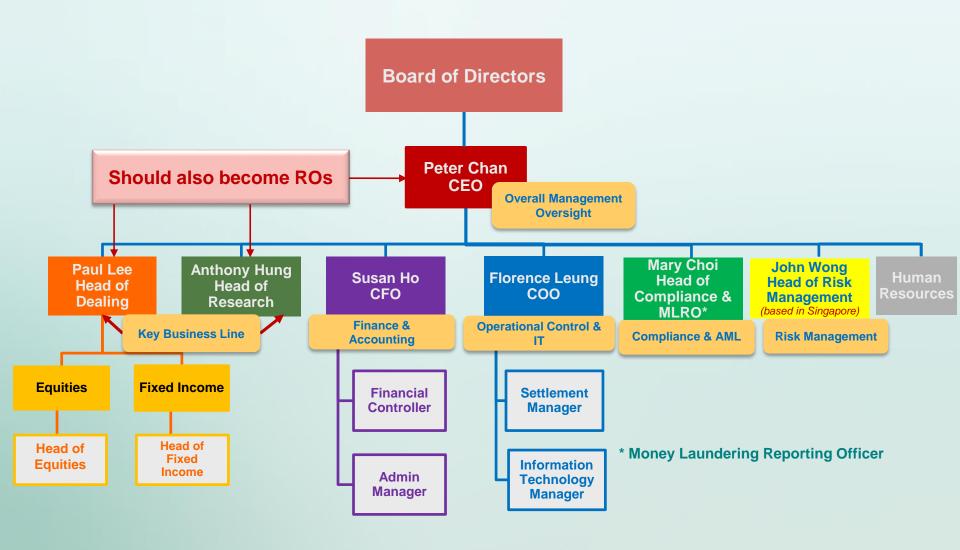
- In light of their active participation in or direct supervision of the LC's business in regulated activities, MICs who assume any of the following two Core Functions:-
 - Overall Management Oversight
 - Key Business Line

should be appointed as ROs in respect of the particular regulated activities they oversee

- MICs who do not carry on any regulated activities (e.g. Chief Finance Officer, Chief Compliance Officer) are not expected to become ROs or licensed representatives
 - ► For avoidance of doubt, there will be no regulatory approval or examination requirements for these MICs
- We will provide transitional period for LCs to implement this initiative



Illustrative Example – MIC Securities Limited





II. Submission of MIC Information



Submission of MIC Information

	Information	SFC Portal	Paper Form
Corporate Licence Applicants	MIC information and organizational chart	Y	Y
Existing LCs	MIC information and organizational chart	Y	



Submission of MIC Information (2)

Points to Note

- An LC should provide the following information in a standard template for each MIC:-
 - His/her full name;
 - His/her identification information;
 - His/her job title;
 - His/her place of residence (country/region);
 - Core Function(s) that he or she is principally responsible for; and
 - His/her reporting line(s)
- The organizational chart to be submitted is expected to:
 - depict an LC's corporate hierarchy and its business and operational units
 - illustrate the positions of all MICs identified for Core Functions, their reporting lines and the personnel reporting directly to them



Information Submission Flow – Existing LCs First Submission



Submission of MIC Information Via the SFC Portal

Step 1

Step 2

Step 3

Upload Organizational Chart

Submission of MIC Information

Performed By a RO or a Delegated Person

Submitted By a RO

Submitted By a RO





SFC Online Portal

Login	
Please input your username and password to login.	
Username: Password: Login Clear	Log-In to your online portal account

You may create an account if you do not have one.

Note: If you already have a set of username and password to log in to this portal, you can proceed to use your existing account without the need to open a self-registered account.

Forgot your username and/or password? Creation of Self-registered Portal Account

Opening a Self-registered Account on the SFC Online Portal

Who should open a Self-registered Account?

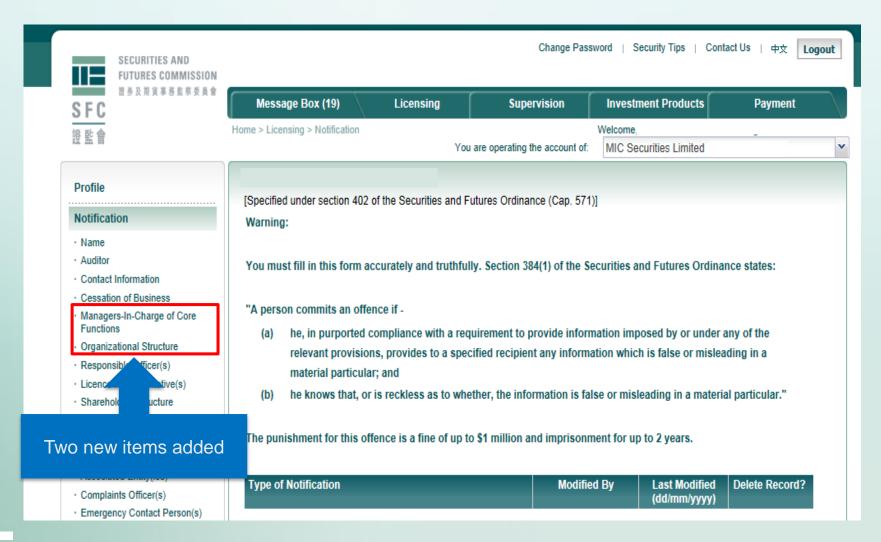
Any person who does not have a portal account (e.g. law firm employees, compliance officers and secretaries) but would like to (i) complete and submit online licensing application forms and/or (ii) become a delegate of an SFC licensee to fill out Notifications and/or Annual Returns and/or (iii) use the SFC Online Portal functions as being invited by Commission or appointed by those invitees may open a Self-registered Account.

Important Note

Please note that the username and password of an authorised user must remain in his/her own possession and control, and be used solely by himself/herself to login to the SFC Online Portal. In particular, such username and password must not be given or surrendered to his/her principal(s), employer(s) and/or any other third party(ies) for submission of information and/or documents to the SFC on behalf of the authorised user. Any improper use of usernames and passwords for the SFC Online Portal shall affect



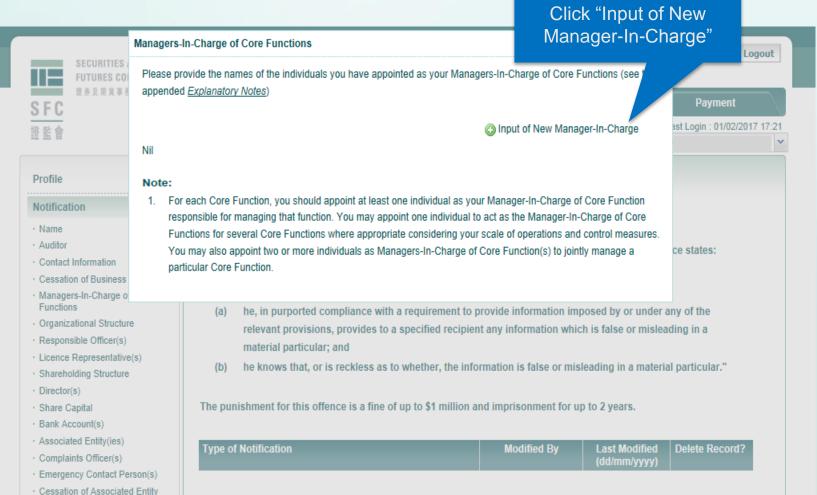
Step 1 – Input MIC Data





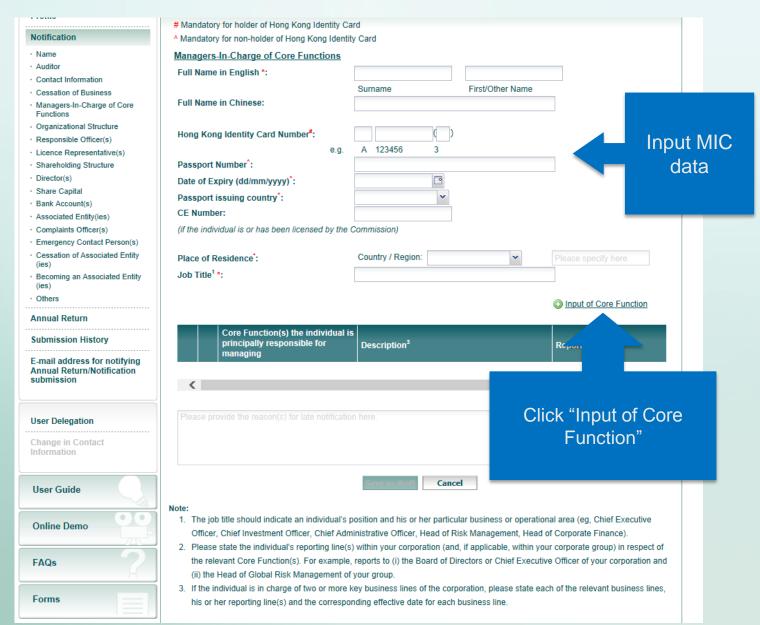
Step 1 – Input MIC Data (2)

Click "Input of New Manager-In-Charge"



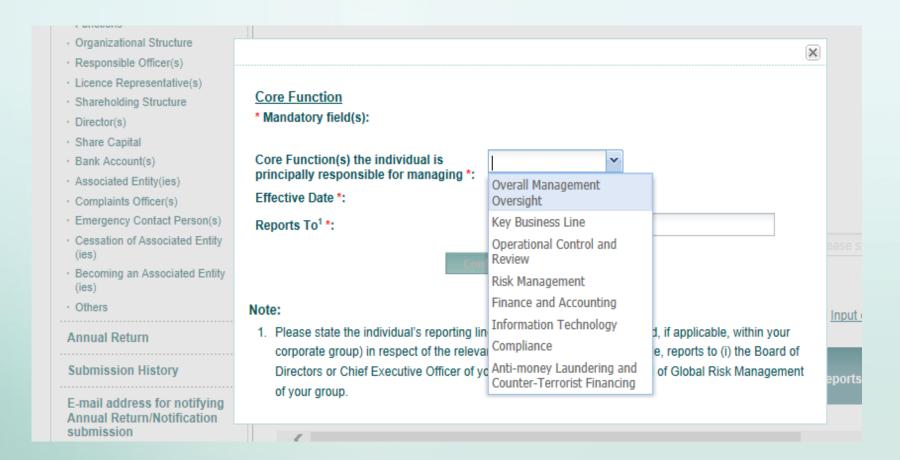


Step 1 – Input MIC Data (3)



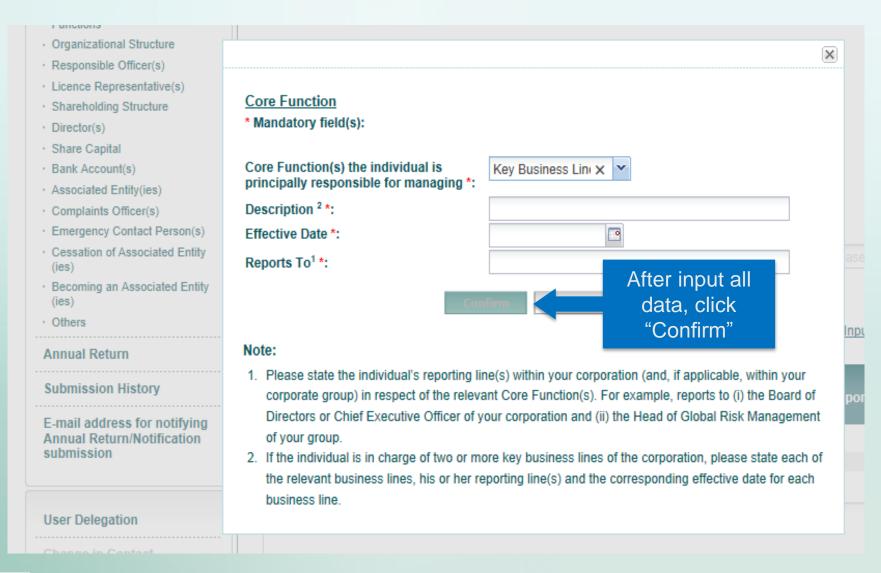


Step 1 – Input MIC Data (4)



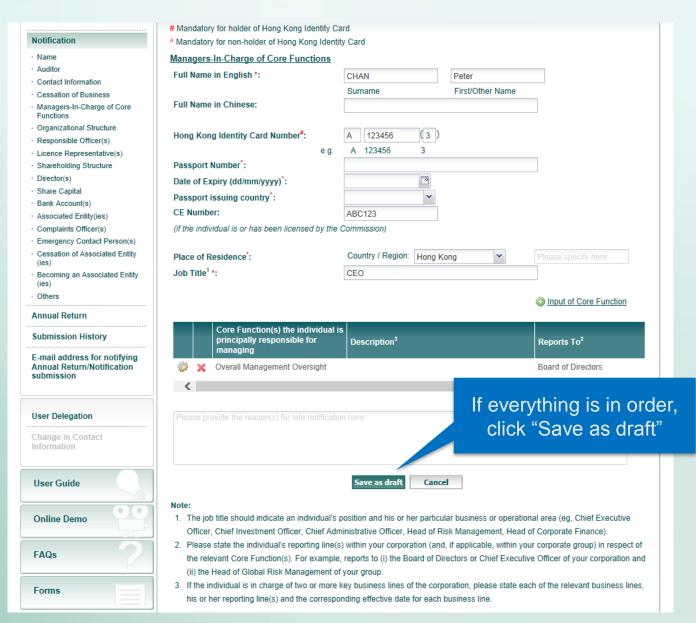


Step 1 – Input MIC Data (5)



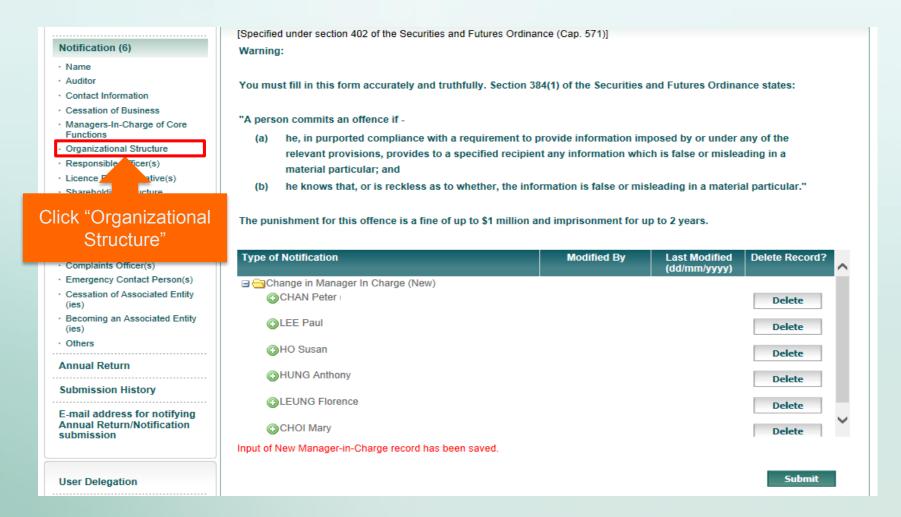


Step 1 – Input MIC Data (6)





Step 2 – Upload Organizational Chart





Step 2 – Upload Organizational Chart (2)

Click "Input / Amendment of Organizational Structure"



Organizational Structure

Please attach an organizational chart depicting your management and governance structure, business and operational units and key human resources and their respective reporting lines.

Input / Amendment of Organizational Structure

Profile

Notification (1)

- · Name
- · Auditor
- · Contact Information
- · Cessation of Business
- Managers-In-Charge o Functions
- Organizational Structur
- · Responsible Officer(s)
- · Licence Representative
- · Shareholding Structure
- · Director(s)
- · Share Capital
- · Bank Account(s)
- · Associated Entity(ies)
- · Complaints Officer(s)
- · Emergency Contact Pe
- Cessation of Associate (ies)
- Becoming an Associate (ies)
- · Others

Note:

- The organizational chart you submit should include all your Managers-In-Charge of Core Functions and their respective
 reporting lines (ie, the job titles of the persons to whom they report within your corporation and, if applicable, within
 your corporate group). It should also include the job titles of the persons reporting directly to them in relation to your
 operations.
- You should inform, and obtain acknowledgement from, each of your Managers-In-Charge of Core Functions regarding

 (a) his or her appointment as your Manager-In-Charge and (b) the particular Core Function(s) for which he or she is principally responsible.



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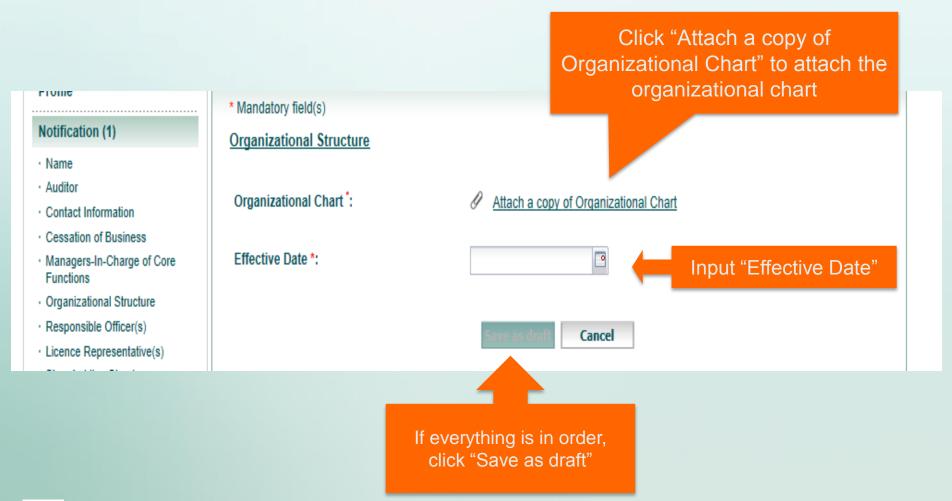
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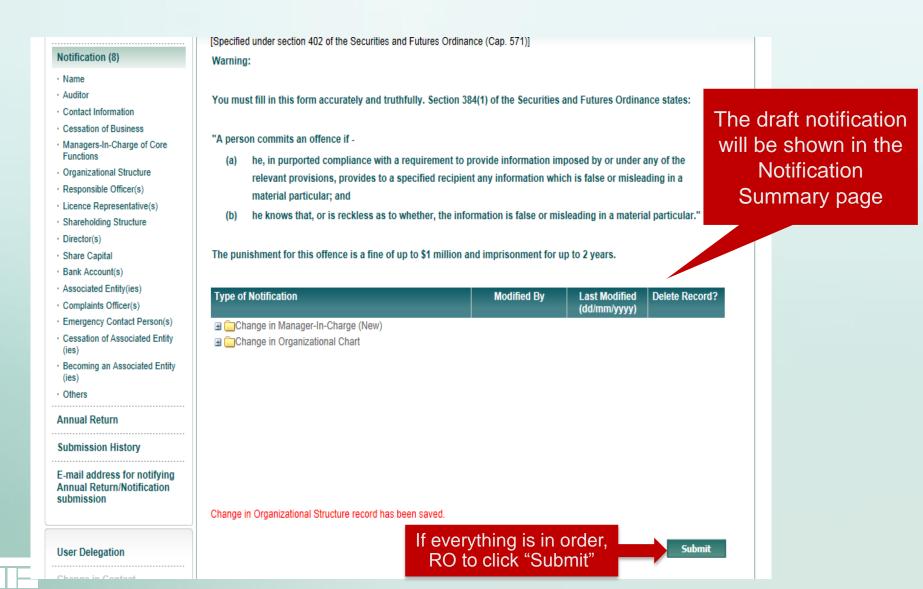


Step 2 – Upload Organizational Chart (3)

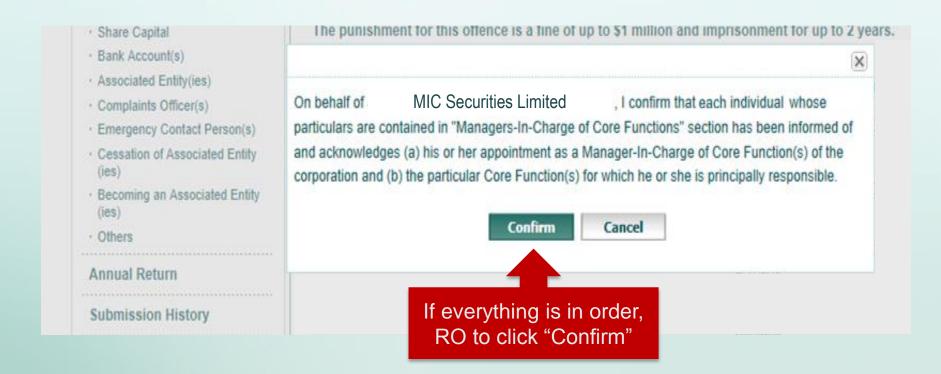




Step 3 – Submission of Information



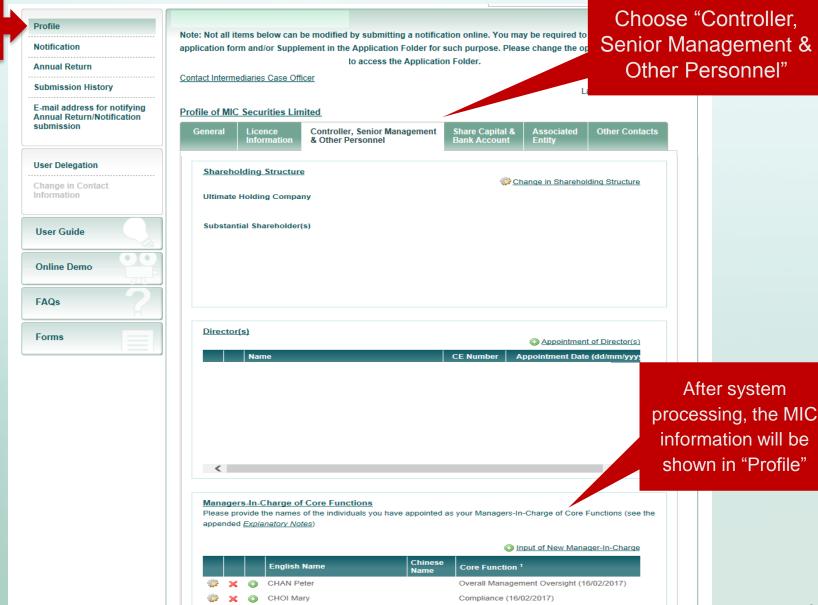
Step 3 – Submission of Information (2)





Viewing Updated MIC Information

Click "Profile"



Information Submission Flow – Existing LCs Outgoing MICs



Submission of MIC Information Via the SFC Portal

Step 1

Step 2

Step 3

Upload
Updated
Organizational
Chart

Submission of
Changes

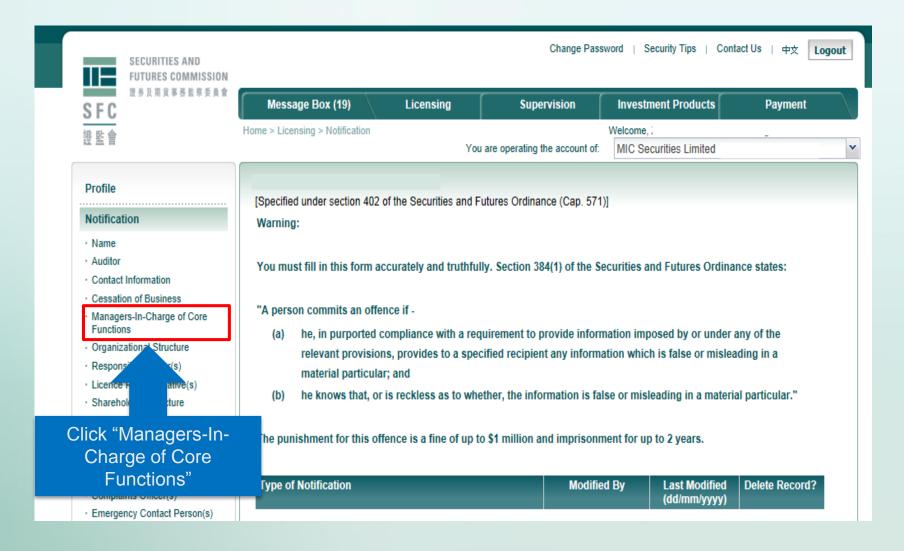
Performed By a RO or a Delegated Person

Submitted By a RO

Submitted By a RO



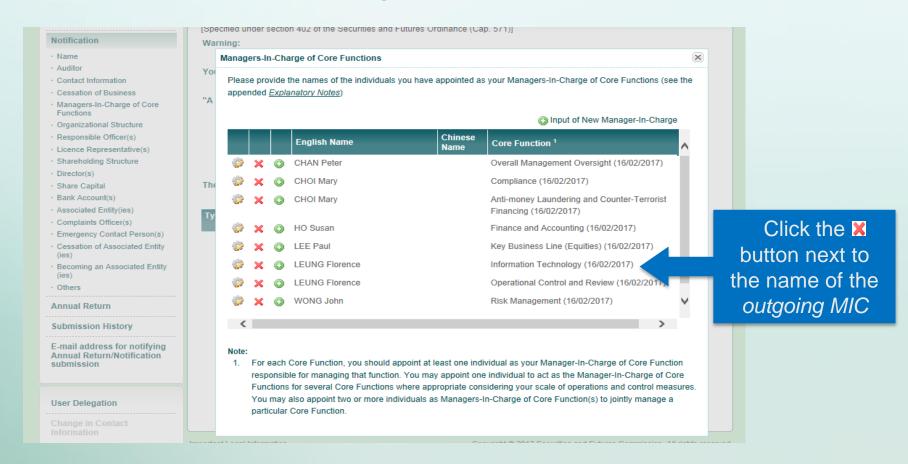
Step 1 – Cease Outgoing MIC





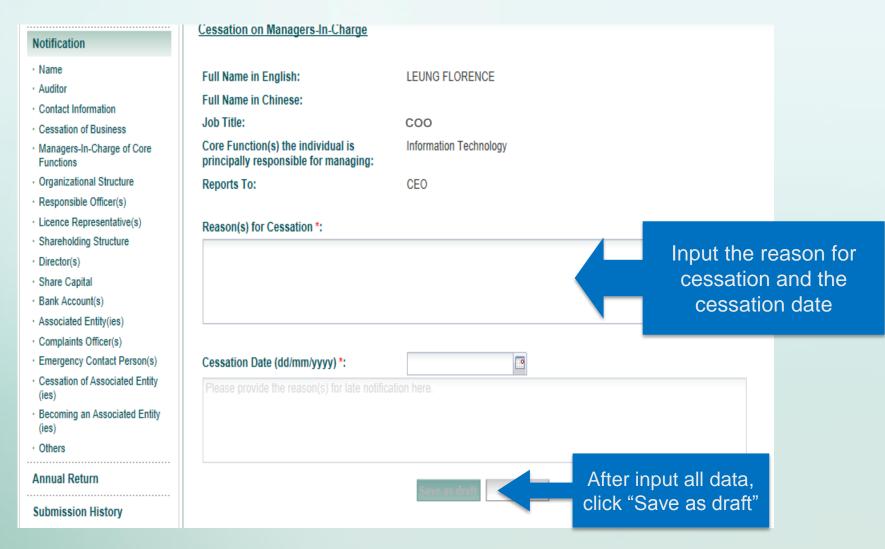
Step 1 – Cease Outgoing MIC (2)

The list of names of existing MICs will appear.





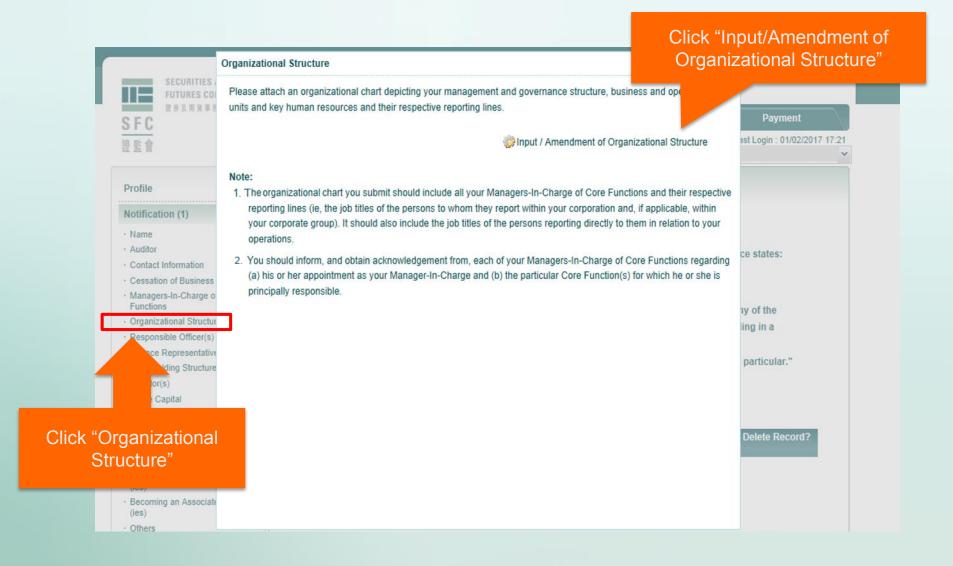
Step 1 – Cease Outgoing MIC (3)



In case of late notification, a dialogue box will pop up for inputting the reason(s)



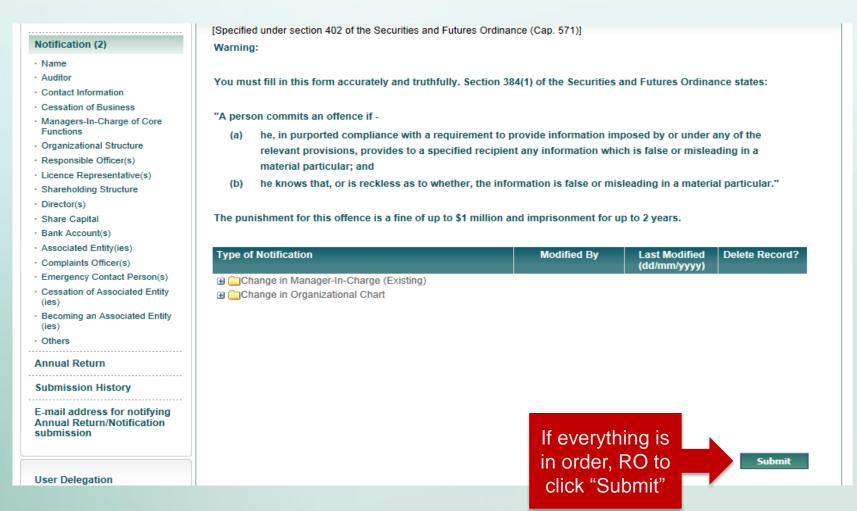
Step 2 – Upload Updated Organizational chart





Step 3 – Submission of changes

 In the Notification Summary Page, it will list out the type(s) of notifications created



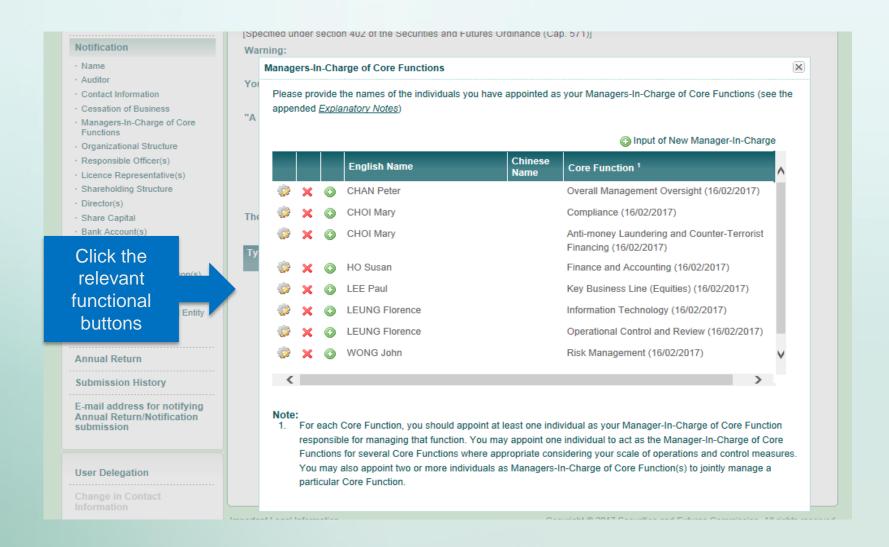


Other MIC Changes

- Change of key business line function
- Change of an MIC's Core Function
- Change in static data of an MIC (e.g. job title, place of residence, reporting line)



Making Other Changes to MIC information





Information Submission Flow – Corporate Applicants
Applications (Paper Forms)



New Section in Supplement 8

Section 3: Managers-In-Charge of Core Functions

This section is ONLY applicable to corporations applying for a licence under section 116(1) of the Securities and Futures Ordinance (ie, not applicable to corporations applying to become temporary licensed corporations or registered institutions). If you are an existing licensed corporation applying for addition of regulated activity, you are not required to complete this section. However, you should notify the Commission of any changes in your Managers-In-Charge of Core Functions via the SFC Online Portal (see paragraph 3.6).

3.1 Please provide the names of the individuals you have appointed as your Managers-In-Charge of Core Functions (see the Explanatory Notes), below.

Core Functions	Names of Managers-In-Charge			
Overall Management Oversight				
Key Business Line				
Operational Control and Review				ry of
Risk Management		MICs		osed Core
Finance and Accounting		Fur	nctio	ons
Information Technology				
Compliance				
Anti-Money Laundering and Counter-Terrorist Financing				



Supplement 8A - Section 1

Section 1: Particulars of Manager-In-Charge of Core Function(s)

Please provide the particulars of the individual you have appointed to be principally responsible for managing any of your Core Functions (see the Explanatory Notes appended to Supplement 8 for details). If you have appointed two or more individuals to act as your Managers-In-Charge of Core Functions, please submit a separate Supplement 8A for each of them.

Full name in English	Surname		First		A,4Tak	dle	
Full name in Chinese							
HK identity card number						()
Passport number*		Date of expiry	y*dd	_ /m	/	уууу	
Passport issuing country*							
CE number (if the individual is or has been licensed by the Commission)							
Place of residence			Country / Region				
Job title ²							



Supplement 8A – Section 1 (2)

princ mana	Function(s) the individual is ipally responsible for aging se tick "\" where applicable.)	Reports to (Please state the individual's reporting line(s)³ within your corporation (and, if applicable, within your corporate group) in respect of the relevant Core Function(s).)	Effective date		Proposed responsible officer ⁴	
	Overall Management Oversight					Yes No
Plea	Key Business Line ⁵ se specify:				00	Yes No
	Operational Control and Review			An Individua		lual
	Risk Management		Can Be M of More Th			
	Finance and Accounting			One Core Functions		
	Information Technology					
	Compliance					
	Anti-Money Laundering and Counter-Terrorist Financing					



Supplement 8A – Section 2

Section 2: Confirmation

On behalf of the corporation named above, I confirm that the individual whose particulars contained in Section 1 has been informed of and acknowledges (a) his or her appointment as a Manager-In-Charge of the corporation and (b) the particular Core Function(s) for which he or she is principally responsible.

Signature

Name of director/responsible officer/person authorized by the board of directors*

Delete where not applicable.

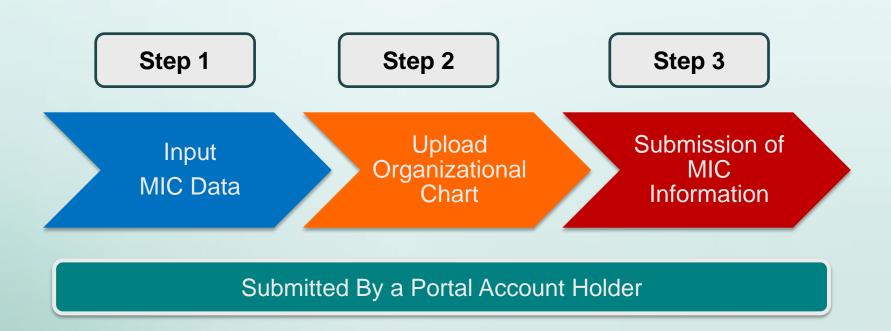


Date

Information Submission Flow – Corporate Applicants
Applications (via SFC Online Portal)



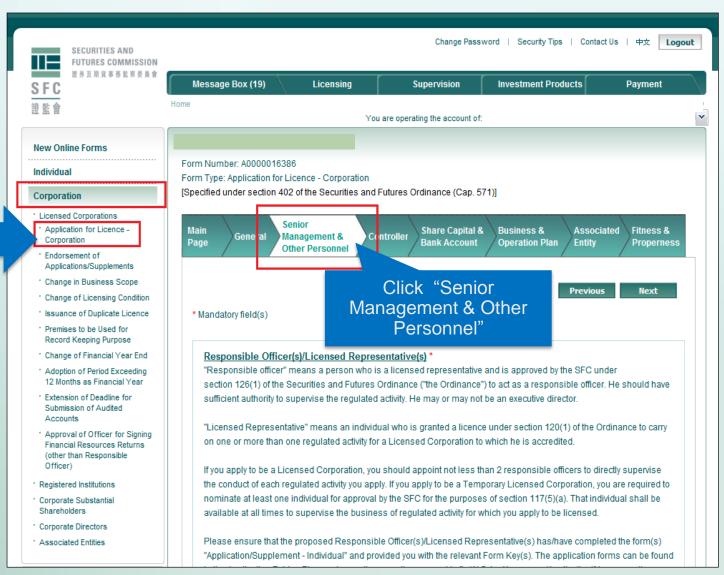
Submission of MIC Information Via the SFC Portal





Step 1 – Input MIC Data

Click
"Application for
Licence Corporation"



Step 1 – Input MIC Data (2)

 A new subsection of "Managers-In-Charge of Core Functions" has been added under the tab of "Senior Management & Other Personnel"

Managers-In-Charge of Core Functions *

This section is **ONLY** applicable to corporations applying for a licence under section 116(1) of the Securities and Futures Ordinance (ie. not applicable to corporations applying to become temporary licensed corporations or registered institutions).

Please provide the names of the individuals you have appointed as your Managers-In-Charge of Core Functions (see the appended *Explanatory Notes*)

Input of Manager-In-Charge

Click "Input of Manager-In-Charge"

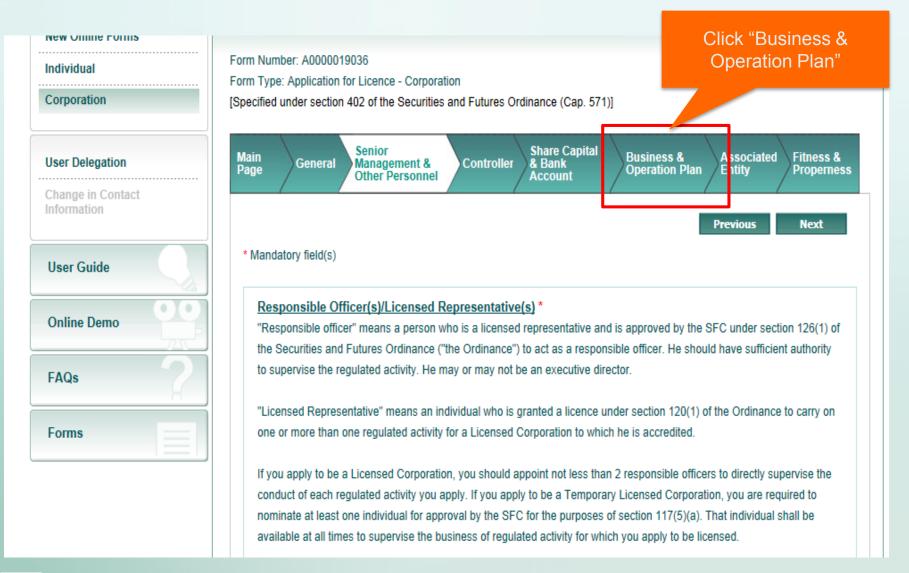
		English Name	Chinese Name	Core Function ¹
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Note:

For each Core Function, you should appoint at least one individual as your Manager-In-Charge of Core Function
responsible for managing that function. You may appoint one individual to act as the Manager-In-Charge of Core
Functions for several Core Functions where appropriate considering your scale of operations and control measures. You
may also appoint two or more individuals as Managers-In-Charge of Core Function(s) to jointly manage a particular Core
Function.

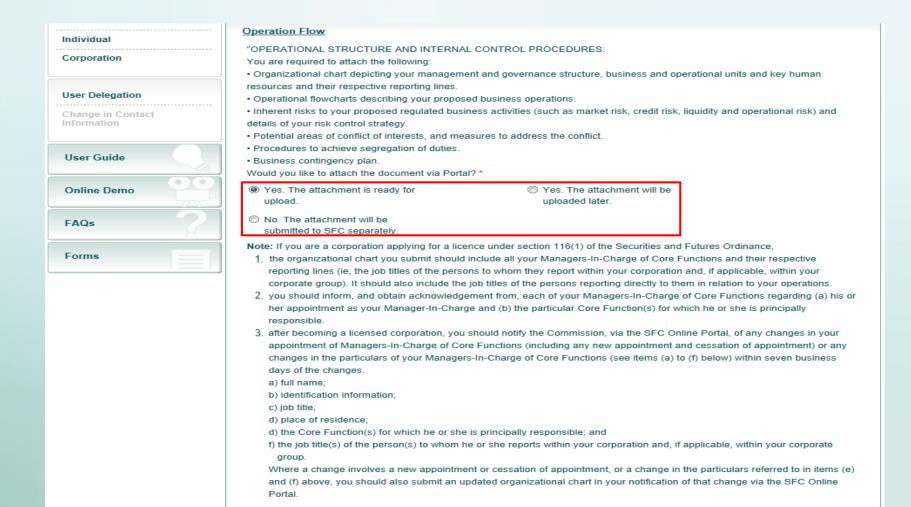


Step 2 – Upload Organizational Chart





Step 2 – Upload Organizational Chart (2)



Previous

Save & Return



Click "Next"

Step 2 – Upload Organizational Chart (3)



Attachment

Please submit as an attachment your operational manual and/or internal control procedures, detailing, among others, the following areas:

- Organizational chart depicting your management and governance structure, business and operational units and key human resources and their respective reporting lines.
- Operational flowcharts describing your proposed business operations.
- Inherent risks to your proposed regulated business activities (such as market risk, credit risk, liquidity and operational risk) and details of your risk control strategy.
- · Potential areas of conflict of interests, and measures t
- · Procedures to achieve segregation of duties.
- · Business contingency plan. *

Click here to attach the organizational chart

Note: If you are a corporation applying for a licence under section 110(1) of the Securities and Futures Ordinance,

- the organizational chart you submit should include all your Managers-In-Charge of Core Functions and their respective
 reporting lines (ie, the job titles of the persons to whom they report within your corporation and, if applicable, within your
 corporate group). It should also include the job titles of the persons reporting directly to them in relation to your operations.
- you should inform, and obtain acknowledgement from, each of your Managers-In-Charge of Core Functions regarding (a) his or her appointment as your Manager-In-Charge and (b) the particular Core Function(s) for which he or she is principally responsible.
- after becoming a licensed corporation, you should notify the Commission, via the SFC Online Portal, of any changes in your
 appointment of Managers-In-Charge of Core Functions (including any new appointment and cessation of appointment) or any
 changes in the particulars of your Managers-In-Charge of Core Functions (see items (a) to (f) below) within seven business
 days of the changes.
 - a) full name;
 - b) identification information;
 - c) job title;
 - d) place of residence;
 - d) the Core Function(s) for which he or she is principally responsible; and
 - f) the job title(s) of the person(s) to whom he or she reports within your corporation and, if applicable, within your corporate group.

Where a change involves a new appointment or cessation of appointment, or a change in the particulars referred to in items (e) and (f) above, you should also submit an updated organizational chart in your notification of that change via the SFC Online Portal.

Previous





III. Implementation Details



Timetable



Issued a circular and FAQs to the industry



Conduct industry workshops



Launch the MIC measures and enhanced system module



 Due date for existing LCs to submit MIC information and updated organizational chart



 MICs of Overall Management Oversight and Key Business Lines who are not ROs should have applied to be ROs



Points to Note

- Supplements 8 and 8A will be available for viewing on SFC website in advance
- For new corporate applications not yet approved by 18 April, the SFC will request for the MIC information (i.e. Supplement 8A) before final approval
- System enhancement
 - SFC Online Portal will be out of service for a short period of time from 7pm, 13 April
 - Draft applications / notifications / annual returns saved on the Portal will be removed



IV. Q&As



Thank You

